



**SOURCE  
ATLANTIC**



**Avoid Downtime and Stay on Schedule  
with Real-Time Analytics**

# Real-Time Analytics

## Manage Cost Per Labour Hour

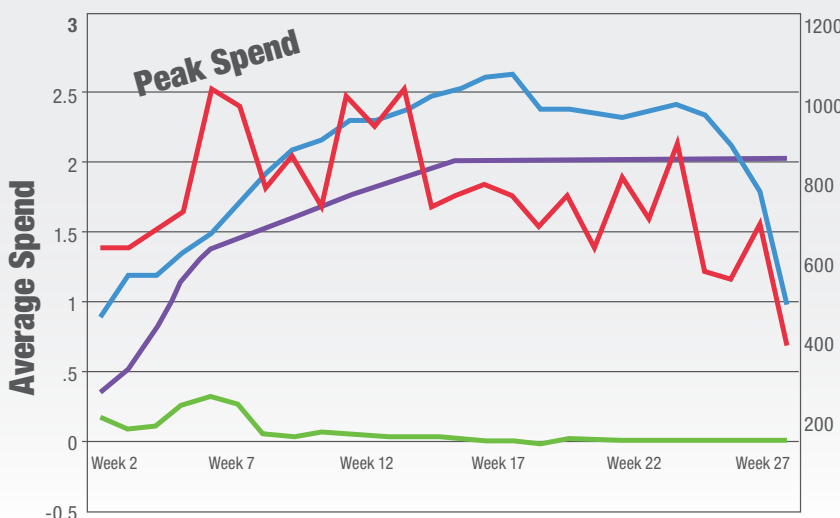
Key metrics such as usage reporting at the employee level are essential to track budget. Source Atlantic provides analytics with actionable insights to allow adjustments for cost efficiencies and recommendations on technology improvements – all in real-time! Get ahead of risk – let us help!



**Track your costs per hour compared to budget in real-time to stay on target. We can provide you with:**

- Usage on PPE, small tools, and consumables
- Check-out and overdue reports on durables
- Spend analytics per user, per day/week/month, average spend, number of users issuing

### Man Hours



- **Budgeted Spend: \$3 per labour hour**
- **Average Actual Spend: \$1.83 per labour hour**
- **Total Project Labour Hours: 897,480**

Consumables Cost Before Solution  
\$2,692,440  
Consumables Cost After Solution  
\$1,642,388.40

**Total Increase to Bottom Line**  
**\$1,050,051.60**

■ Average Consumable Spend ■ Average Tool Spend ■ # of Employees in Software ■ # of Container SKUs

[www.sourceatlantic.ca](http://www.sourceatlantic.ca)

# Forecasting Capabilities — Get ahead of spend!

Planning a shutdown, turnaround, or outage? We can arm you with **historical data** showing spikes in usage:

🔄 By product

🔄 By business unit

🔄 By plant area

Product Group	Items Purchased Only in 2018 Project	Items Purchased Only in 2019 Project	Items Purchased Only in Both Projects	Items Purchased More in Project Time than Rest of Year
Abrasive & Cutting Tools	99	66	10	1
Safety Products	30	28	2	-
Welding	36	18	2	1
Hand Tools	46	27	6	3
Tapes & Adhesives	8	3	-	-
Power Tools	2	14	-	-
Material Handling	165	124	56	1
Filtration	39	30	1	1
Shop Supplies	-	3	-	-

Job: 30859

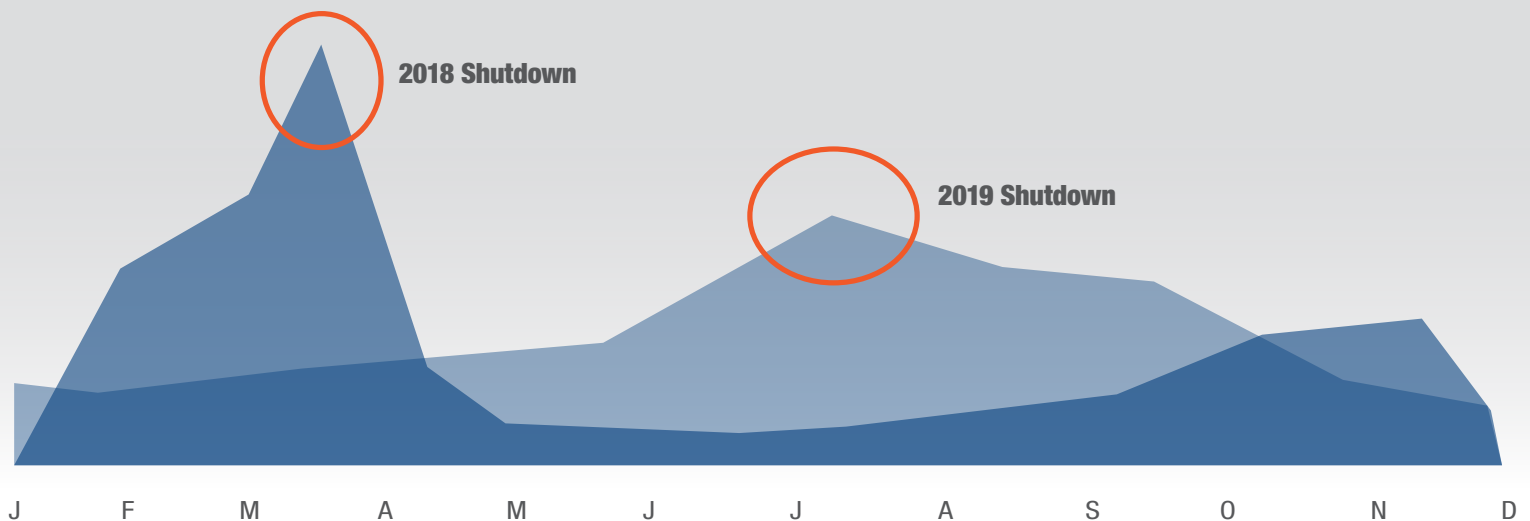
PO: 1511763

Item ID: 6700FF2875-20500-125-20

Extended Desc: TAG DOOR 1839

We can show you exactly where your usage was to begin quoting in advance of an RFQ! In many cases - Source Atlantic is the source of record to identify what was used and where.

## MSD Spend Report 2018 v 2019



**“With Source Atlantic looking after our contract demands for more product, management can concentrate on real issues.”**

– Reg Doyle, Piping Superintendent at LOMA Construction

# Source Atlantic's mobile store solution: allowing you to focus on what your business does best.

Leave the supply expertise up to us! Our mobile store is a robust, **retrofitted** and **scalable** inventory solution for both long and short term projects. Here are some ways that you can customize to your specific project:

- Localized computer tracking system via mobile network
- Shelving, product bins and labels, lighting
- Employee scan access for security and tracking
- Warehouse inventory management system
- Heat, insulation, service counter

Our usage reporting gives actionable insights on **budget spent to date**, ways to consolidate inventory to better use your dollar, and can even provide **tracking of expensive durables!**

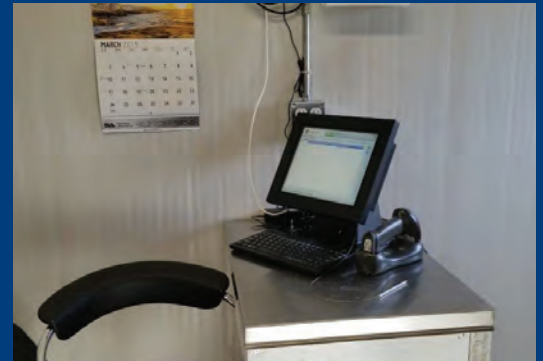


## Usage Report July 2019

Billing: Example SA  
123 Any Street  
Anytown, CA E1E 1E1

Account: 123456789  
Type: A

Date/Time	Bin	User ID	Name	Crew	Item ID	Description	Quantity	Type
7/3/2019	501	123	B. Smith	Shift 1	104311	Face Shield	2	ISSUE
7/3/2019	501	456	J. Doe	Shift 2	104311	Face Shield	2	ISSUE
7/5/2019	505	123	B. Smith	Shift 1	357-L	Gloves, TPR	1	ISSUE
7/5/2019	505	123	B. Smith	Shift 1	357-L	Gloves, TPR	1	ISSUE
7/6/2019	505	456	J. Doe	Shift 2	930453	Soapstone	1	ISSUE
7/6/2019	501	789	L. Jones	Shift 3	G504DT	Sleeve, Kevlar	1	ISSUE



**“It’s like bringing a hardware store with you wherever you go, with stock that never runs out!”**

*– Danny Marr, Procurement at Lorneville*

# Endless assortment of MRO products and services

Source Atlantic specializes in sourcing and delivering a wide range of solutions and supplies, you need to keep your people safe and your operations running smoothly. We make it our duty to eliminate complexities and build a reliable, productive supply chain so you can focus on what matters to you.

## Increase Productivity

We can implement controls such as proper min/max levels to help avoid stock-outs and keep critical job supplies on site

## Safety Standardization

During projects, there can be an influx of contracted work - we can help with site-wide compliance by providing readily accessible PPE and tools.



**PERSONAL PROTECTIVE EQUIPMENT**



**ABRASIVES, TAPES, ADHESIVES**



**GAS DETECTION RENTALS (SINGLES, MULTI-GAS)**



**HAND TOOLS & POWER TOOLS**



**SAFETY SUPPLIES**



**MATERIAL HANDLING**



**WELDING EQUIPMENT**



**FACILITY MAINTENANCE**

### RESPIRATORY PROTECTION

Protect yourself from harmful particulates, gases, and vapors with Source Atlantic's extensive line of supply air systems and SCBA's.

### HAND PROTECTION

From thin mil and general purpose to cut and chemical resistance, we stock a large variety of industrial gloves and hand protection for any environment.



### SAFETY HELMETS

Source Atlantic has a variety of head gear: from light industrial use to heavy duty helmets – we've got you covered with Type 1, Type 2, and Electrical product.



### FACE PROTECTION

We have glasses, goggles, and face shields available in many styles and functionalities to not only ensure long-term health of your team but also optimal visibility on the job site.



### HIGH VIS CLOTHING

Source Atlantic carries high-visibility vest, shirts, and pants in Class 1, 2, and 3 of the CSA standards.



### FALL PROTECTION

Harnesses, lanyards, self-retracting lifelines and rescue winches – Source Atlantic offers a full range of fall protection equipment.

**Can't find what you're looking for? Sourcing product is our business!**

# Optimizing the B2B supply channel by providing solutions and service excellence across Canada and beyond



Source Atlantic is passionate about solving problems and delivering value and our top priority is providing customers with relevant solutions quickly. We have a large and knowledgeable technical sales team, a fast-growing online platform, and local branches who carry inventory and provide day-to-day support. Source Atlantic has 24 distribution and service branches across Canada:

Saint John, NB

Moncton, NB

Bathurst, NB

Sussex, NB

Tracy, NB

Halifax, NS

Dartmouth, NS

Sydney, NS

Truro, NS

Mount Uniacke, NS

Charlottetown, PE

Mount Pearl, NL

Wabush, NL

Sudbury, ON

Val Caron, ON

Timmins, ON

Saskatoon, SK

Regina, SK

Winnipeg, MB

Edmonton, AB

Calgary, AB



**Learn how we can help keep your operations running smoothly...  
Get connected with your Source Atlantic account manager today:**

✉ [customersolutions@sourceatlantic.ca](mailto:customersolutions@sourceatlantic.ca)

🖥 [www.sourceatlantic.ca/plannedmaintenance](http://www.sourceatlantic.ca/plannedmaintenance)



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